

RESILIENCE CAPITAL PARTNERS BUYS DG3

Private Equity Firm to Inject Capital and Resources to Take Advantage of Huge Market Potential in the Digital Marketing and Document Management Space

CLEVELAND, June 17, 2016 – [Resilience Capital Partners](#), a Cleveland-based private equity firm that invests in middle-market companies, has acquired DG3 ([Diversified Global Graphics Group](#)), a global provider of digital and print marketing, document management services and compliance solutions to industries including financial services and pharmaceuticals.

DG3 has major operations in the world's most active business centers including Boston, New York, Hong Kong, London and Manila. Headquartered in Jersey City, New Jersey, the company employs 700 professionals.

G3 provides client-centric, globally integrated digital document and print solutions to organizations around the world including most of the Fortune 100. DG3 proprietary systems enable clients to improve workflow efficiencies, share digital data more securely across networks and platforms and meet compliance requirements from a host of regulators in different nations and different industries. The company has extensive offerings in high-margin growth areas including:

- Digital marketing services;
- Managed services, including digital document management services and operations;
- Compliance and regulatory solutions; and,
- Output solutions, including production facilities and sustainable printing.

“DG3 is already a highly regarded digital marketing services and document management solutions provider that the world's most respected companies have come to rely on. With the right resources behind it, we know this company will be able to take advantage of the huge opportunity in the rapidly growing digital solutions market,” said [Bassem Mansour](#), co-CEO of Resilience Capital Partners. “We are excited about this acquisition because companies such as DG3 are our sweet spot, where innovation and inventiveness meet capital and capabilities.”

According to Rosen, [Thomas Saggiomo](#), who has [served as President and Chief Executive Officer of DG3 Worldwide since 2008](#), will remain in his current position. “Every company needs to get the strategy and delivery right to best serve its client base and with Tom's leadership, we know we are on the right path,” added Rosen.

Saggiomo said, “Resilience Capital Partners has a proven track record in helping companies grow their businesses, and we are delighted that they are now part of the DG3 team. The partnership with Resilience Capital Partners will enable us to make this transition through strategic acquisitions, changes to our business model and new client recruitment.”

Resilience Capital Partners bought its controlling stake in DG3 from Arsenal Capital Partners, a private equity firm that had initially purchased DG3 in 2008.

About the DG3 Group of Companies

DG3 is a leader in environmental responsibility, providing visual communications solutions in strategic geographic markets including Boston, New York, London, Hong Kong, Tokyo, Sydney and Manila. DG3 provides its comprehensive graphic and interactive solutions to corporate, financial services, and pharmaceutical firms worldwide. For more information, please visit www.dg3.com.

About Resilience Capital Partners

Headquartered in Cleveland, Ohio, Resilience invests in niche-oriented manufacturing, value added distribution and business service companies with sustainable market positions and a clear path to cash flow improvement. Resilience targets platform businesses with \$25 million to \$250 million in revenues across a broad range of industries where it can improve a company's operations, competitive positioning and profitability. Resilience manages in excess of \$625 million for its global investor base, which includes pension funds, insurance companies, foundations and endowments, fund of funds and family offices. For more information, please visit www.resiliencecapital.com.

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